Company Overview

Based on 2020 data; updated October 1, 2021
“I am incredibly proud of and grateful for our global team’s resilience and their ongoing commitment to our customers, our communities and each other.”

Mark S. Sutton,
Chairman of the Board and Chief Executive Officer

About Our Company
Our mission is to improve people’s lives, the planet and our company’s performance by transforming renewable resources into products people depend on every day.

Approximately 38,000 Employees

$17 Billion* Net Sales in 2020

Approximately 20,000 customers all over the world

28 Mills

220 Converting Facilities

Net sales reflects 2020 revenue numbers exclusive of Global Papers business
Our Vision is to be among the most successful, sustainable and responsible companies in the world.
We do the right things, in the right ways, for the right reasons, all of the time – this is The IP Way.
Investing in people during COVID-19

- New safety measures
- Donated 2 million corrugated boxes
- Continued pay during quarantine
- Donated more than 300,000 other products
- 3,300 employee volunteer hours
- All employees received a one-time bonus

$500,000 donated to the American Red Cross
Vision 2020 Goals Results *data as of 2020, over a 2010 baseline

**Improving Our Planet**

**GOAL:** Improve efficiency in purchased energy use by 15%

4.2% improvement in purchased energy efficiency

**GOAL:** Reduce fiber lost in the manufacturing process to less than 0.75%

ACHIEVED WITH: 0.68% fiber loss from reporting mills

**GOAL:** Integrate water management into regular facility assessments and proactively engage with stakeholders in communities to address water-related issues within the watershed

ACHIEVED WITH:
Continued annual facility assessments and launched first partnership in a priority basin; 62% of mills engaging local stakeholders on water

**GOAL:** Increase third-party certified fiber by 35%

ACHIEVED WITH: 48% increase in certified fiber volume

**GOAL:** Increase recovery of old corrugated containers (OCC) by 15% by exploring new sources and diverting usable fiber from landfills

ACHIEVED WITH: 66% increase in recovery of OCC

**GOAL:** Establish processes promoting supply chain transparency, managing risk by monitoring and identifying opportunities to collaborate with suppliers

ACHIEVED WITH:
Standardized scorecards to increase transparency, alignment and collaboration with targeted strategic supplier

**GOAL:** Reduce greenhouse gas (GHG) emissions (direct and indirect) by 20%

ACHIEVED WITH: 21.4% reduction in GHG emissions

**GOAL:** Reduce manufacturing waste to landfills by 30% and ultimately to zero.

ACHIEVED WITH: 26% reduction in manufacturing waste to landfills

**GOAL:** Reduce air emissions (PM, SO2, NOX) by 30%

ACHIEVED WITH: 42% reduction in air emissions

**GOAL:** Reduce mill water discharges of oxygen-depleting substances to receiving streams by 15%

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**Sustaining Forests**

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**Sustaining Forests**

**Investing in People**

**GOAL:** Injury-free workplace

ACHIEVED WITH: 79% reduction in serious safety incidents

**GOAL:** Measure and report on our charitable support for hunger, education, health and wellness, and disaster relief in our communities

ACHIEVED WITH: $165M donated to charitable organizations since 2010, including more than $23 million in 2020

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“Before us is a tremendous opportunity to build a better future for people and the planet.”

Sophie Beckham, Chief Sustainability Officer

Vision 2030
Looking Ahead: Vision 2030 Goals

BUILDING A BETTER FUTURE FOR PEOPLE, THE PLANET AND OUR COMPANY

HEALTHY & ABUNDANT FORESTS
Lead forest stewardship efforts globally

TARGETS:
100% of fiber sourced from sustainably managed forests or recovered fiber while safeguarding forests, watersheds and biodiversity

Conserve and restore 1 MILLION acres of ecologically significant forestland

35% reduction in Scope 1, 2 & 3 greenhouse gas emissions, aligned with best-available climate science

SUSTAINABLE OPERATIONS
Improve our climate impact and advance water stewardship

TARGETS:
25% reduction in water use, and implement context-based water management plants at all mills

THRIVING PEOPLE & COMMUNITIES
Promote employee well-being by providing safe, caring and inclusive workplaces and strengthen resilience of our communities

TARGETS:
ZERO injuries for employees and contractors

30% women in our workforce:
• 50% women in salaried positions
• Regional diversity plans, including 30% minority representation in U.S. salaried positions

100%! people in our communities

RENEWABLE SOLUTIONS
Accelerate the transition to a low-carbon economy through innovative fiber-based products

TARGETS:
Advance circular solutions throughout our value chain and create innovative products that are 100% reusable, recyclable or compostable

BUILDING A BETTER FUTURE FOR PEOPLE, THE PLANET AND OUR COMPANY

TARGETS:
1 MILLION people in our communities
“We remain committed to strengthening our company for all our stakeholders in the short-term and the long-term...”

Mark S. Sutton, Chairman of the Board and Chief Executive Officer
Creating essential, innovative products from responsibly sourced, renewable resources.

OUR BUSINESSES:

- Industrial Packaging
- Global Cellulose Fibers
Industrial Packaging

We create packaging products that protect and promote goods, enable worldwide commerce and keep consumers safe.

Our Recycling business collects, consumes and markets more than seven million tons of paper recovered annually in the United States.

Segments include:
- eCommerce
- Protein
- Fruit and vegetable
- Distribution
- Processed food and beverage
- Durable/non-durable goods
Global Cellulose Fibers

We create quality cellulose fiber products suitable for a wide range of applications. Cellulose fiber is a sustainable, renewable raw material used in hundreds of products people depend on every day, including baby diapers, towel and tissue products, feminine care, adult incontinence and other personal hygiene products that promote health and wellness. Our innovative specialty pulps serve as a sustainable raw material across a variety of industries such as textiles, construction material, paints and coatings and more.

Segments include:
- Absorbent hygiene products
- Papergrade
- Specialty